

May 1998

Metal Construction News

The Voice Of The Industry

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Span Claims Top Metal Builder Honor For Eighth Consecutive Year

By Johnna Young
Staff Writer

Quality and excellence are two words that definitely describe Span Construction & Engineering Inc. The Madera, CA-based company, which was founded in 1980, continues to excel in numerous areas throughout the metal building industry including once again claiming the position as top pre-engineered metal building contractor in the country.

Span Construction's president Firouz "King" Husein, P.E., attributes his company's continued suc-



King Husein

ject it works on.

This philosophy has obviously To Page 26, Span

cess to the fact that the basic principles of business are understood and utilized on every project. Honesty, commitment, quality, service and value are key elements the company strives for in every pro-

MCN Introduces Industry Website Directory

In the July edition, *Metal Construction News* will begin publishing a special monthly presentation highlighting the internet website addresses of industry suppliers.

The new Website Directory Of Industry Suppliers, produced in conjunction with *Metal Architecture* magazine, will link internet users to vital information on metal construction products, specifications and services.

Access to all of the participating supplier websites can be easily achieved by locating *Metal Construction News'* site at "www.moderntrade.com", using any worldwide web browsing software. Once inside the site, users

can select the "supplier links" page which contains descriptions of participating industry suppliers' product lines—along with hyperlinks that will take the user directly into each supplier's website. Supplier sites can also be accessed directly by locating the address in the monthly Website Directory Of Industry Suppliers, and then typing the address in a computer's web browsing software. A sample of the Website Directory's format can be found on page 87 of this issue, including information on how suppliers can learn more about participating in the monthly presentation. **O**

Next Month In Metal Construction News...

- **Special Emphasis**
Non-Typical
Self-Storage Designs
- **Product Report**
Standing Seam
Roof Systems
- **Feature Articles**
Industry Update:
Pre-Insulated Panels
- **Job Applications**
Hotels & Resorts

NCI Building Systems Announces Agreement To Acquire MBCI

NCI Building Systems Inc. announced in late March that it has entered into a definitive agreement to acquire Metal Building Components Inc. (MBCI) from BTR plc for \$550 million in cash. (An in-depth story on the acquisition will appear in the June edition of *Metal Construction News*.)

MBCI is a leading manufacturer of metal roof and wall systems in the U.S. and a major provider of metal coating and finishing services to a variety of customers. The combination of NCI and MBCI creates an integrated supplier to the construction industry, providing metal buildings, roof and wall



Johnie Schultie



A.R. Ginn

systems, commercial door and metal coil coatings—with 39 facilities located in 19 states and Mexico.

To Page 4, NCI-MBCI



Span Construction & Engineering used pre-engineered building systems from VP Buildings for the mammoth Guardian Industries facility in Geneva, NY.

Ground Breaking Held For Midwest Metal Coatings

Formal ground breaking ceremonies were held in March for the first plant of Midwest Metal Coatings LLC, a joint venture between Precast Metals division of Sequa Corporation and NCI Building Systems Inc. Midwest will operate a heavy-gauge coil coating line which will paint steel for purlins and

girts used in metal buildings. The facility is expected to be operational by the third quarter of 1998.

The coating line will have a top speed of 300' per minute and a nominal capacity of 250,000 tons per year. It will run material

To Page 40, Midwest

Copper Sales Celebrates 25th Anniversary

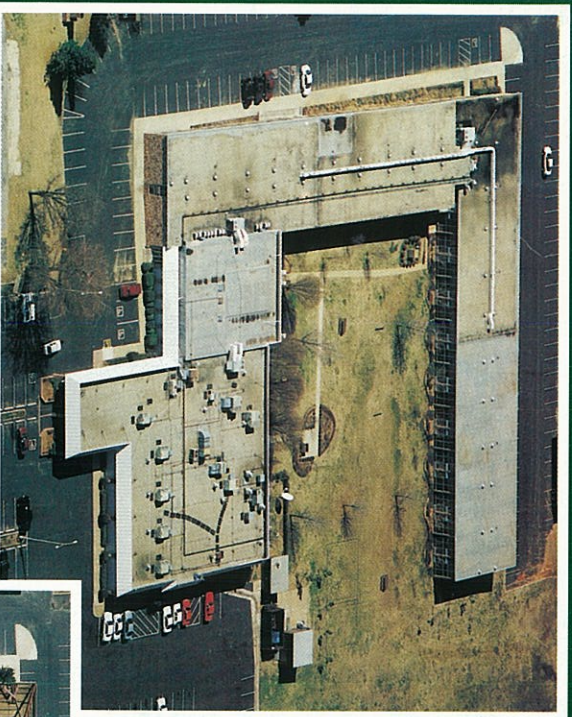
Copper Sales Inc., a leading provider of architectural metal building products, celebrated its 25th year in business, highlighted earlier this year during the National Roofing and Contractors Association's show in Las Vegas.

"We're not just celebrating 25 years of survival, we are looking back on the past quarter-century and evaluating where we have been in the eyes of our customers, employees and even competitors,"

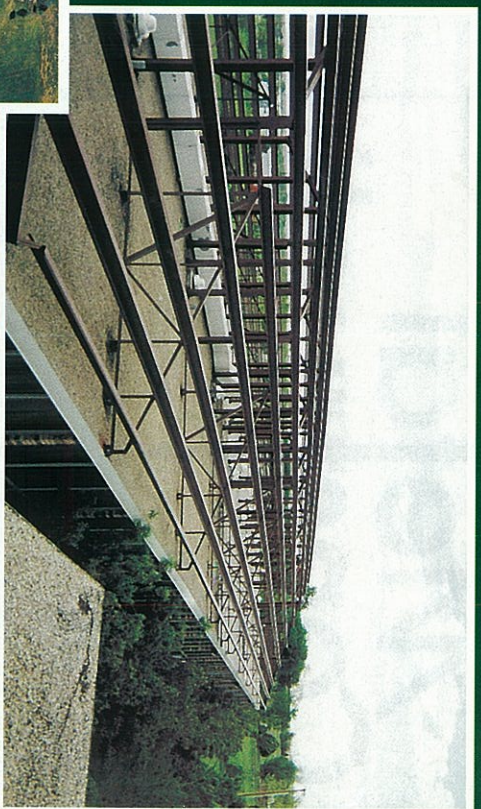
said Copper Sales vice president of operations Jack Rogers. "From that, we are eagerly approaching the millennium with our minds open to new technology, products and services so we can continue to effectively accommodate the needs of our customers, employees and vendors."

In the spirit of the 25th anniversary celebration, Copper Sales held

To Page 38, Copper Sales



"USA has done a very good job. I am very pleased with their service and response, and highly recommend them." ... Harry Coates, Contractor.



*Project Name: Holiday Inn East, Tulsa OK
Owner: Paul Bailey, Tulsa, OK
Contractor: Harry E. Coates Co., Inc., Seminole, OK
Architect: Maurice Kut, Norman, OK
Systems Used: Retro-Truss and Retro Post*



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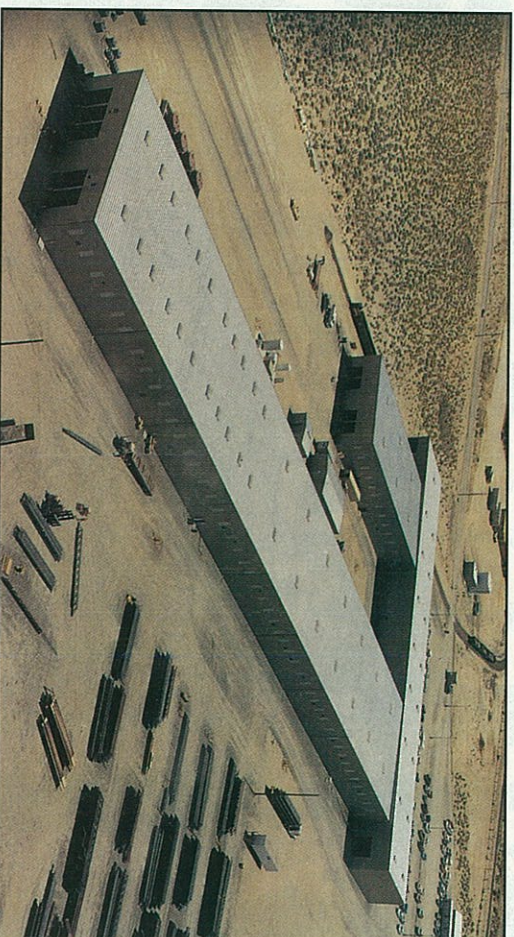
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Costco Wholesale, Brooklyn, NY, is one of many projects Span has completed for Costco.



The 144,000 sq. ft. SMI Joist Plant in Fallon, NV, was completed in 90 days. Span Construction served as general contractor.

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Top Metal Builder

➔ From Front Page, Span

benefited the 18-year old company, who has been awarded Top Metal Builder from *Metal Construction News* for the eighth consecutive year. Span was bestowed this award for purchasing 23,279 tons of steel for pre-engineered metal buildings for 1997. This figure again exceeded the previous year's tonnage, which was 17,792 tons.

Although this tonnage is an outstanding achievement, King emphasizes employee teamwork, as well as quality and safety as important ingredients in making the company so overwhelmingly successful. Span Construction and Engineering offers both the Span Quality Program and Span Safety Program to ensure that Span delivers the best building to every client.

Span's accomplishments, utilizing systems from VP Buildings, have been discussed in numerous past issues of *Metal Construction News* (August 1991, August 1992, May 1993, May 1994, May 1995, May 1996, September 1996 and May 1997).

During 1997, Span again achieved many awards and distinctions from VP Buildings. Span received "Hall of Fame" awards for two projects: the Madera County Family Support facility in Madera, CA, and S&S Produce in Mendota, CA. The SMI joist plant project, located in Fallon, NV, was featured in VP Buildings' "Project Profile". Span acted as general contractor and steel erector on this 144,000 sq. ft. project which was completed in 90 days from ground breaking to production.

Also in a ceremony recently Span received the "\$25 Million Club" award, for buying \$25 million in steel from VP in 1997. VP

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